

Telugu Film Producers Council,  
Rama Naidu Building,  
Film Nagar, Hyderabad,  
Telangana – 500 096.

23<sup>rd</sup> February 2019

Dear Sir,

Sub : Introduction of Incentive Schemes related to Motion Picture & Distribution Service – Reg  
Ref : Discussion had with Mr. Katragadda Prasad.

We would like to introduce ourselves that, we are India's Leading Consultant on Export & Import especially on Indirect Taxes (i.e.,) Customs, Central Excise, GST & Foreign Trade Policy.

At the time of discussion with Mr. Katragadda Prasad, he informed that there is no awareness in getting Incentive for Movies telecasting in foreign and realised Foreign Exchange.

Under the circumstances, our Indian Films are telecasted in abroad and were we are making Foreign Exchange. Govt. Of India gives an incentive from 01.04.2015 onwards against Foreign Exchange earnings through below Services for our Film Industry:

Sl. No	SECTORS	Admissible rate in % (on Net Foreign Exchange earnings) for the period 1-4-2017 to 30-10-2017	Admissible rate in % (on Net Foreign Exchange earnings) for the period 1-11-2017 to 31-03-2018
<b>Audio Visual Services</b>			
a.	Motion picture and video tape production and distribution service.	5%	7%
b.	Motion picture projection service	5%	7%
c.	Radio and television services	5%	7%
d.	Radio & television transmission services	5%	7%
e.	Sound recording	5%	7%

We can avail the benefit from Govt. Of India on behalf of your members and we are expert in availing the benefit for various companies like, HCL, JBM, HYUNDAI, FORD & CATREPIILLAR. In this regard, we would like to meet you in person for further detailed discussion.

We look forward for the opportunity to work with your esteemed organisation.

Thanking you.

Yours faithfully  
for **EXCEL MARITIME & LOGISTICS PVT LTD**

*K. Deepak*  
**K. DEEPAK**  
Director

CC: The South Indian Film Chamber of Commerce,  
No: 605, 4<sup>th</sup> Floor, Anna Salai,  
T.R. Sundaram Avenue,  
Chennai – 600006.

